4th BEREC Stakeholder Forum Meeting
17 October 2016, Brussels

Opening remarks and introduction with BEREC Work Programme 2017

Dr. Wilhelm Eschweiler
BEREC Chair 2016 (BNetzA, Germany)

Dr. Eschweiler took up his service as one of the two vice presidents of the Bundesnetzagentur on 1 May 2014. His responsibility includes telecommunications and rail. Prior to that, he was responsible for the European ICT policy in the Federal Ministry of Economics and Energy, where he served as head of unit from 2007 until April 2014. From 2002 until 2006 he was head of unit for international telecoms and postal services policy. On the 21st BEREC plenary meeting the Board of Regulators elected Dr. Eschweiler as BEREC Chair 2016.

Sebastien Soriano
BEREC Vice Chair and incoming BEREC Chair for 2017 (ARCEP, France)

Sebastien Soriano spent most of his career in competition and telecom regulation, before becoming, in 2012, Fleur PELLERIN's Head of Cabinet, when she was France's Minister in charge of small and medium-sized, innovation and digital economy. Before joining ARCEP, he was Special Advisor to the Minister of Culture and Communication, especially in charge of the press sector. Sebastien SORIANO was appointed ARCEP's President on the 15th of January 2015, for a 6-year term. In December 2015, he was elected President of the BEREC for 2017.

Session I

The connectivity challenge: everywhere, on every terminal, for every service

Sharon White
Chief Executive, Ofcom (UK)

Sharon White took over as Chief Executive of Ofcom in March 2015.Before joining Ofcom Sharon had a long career in the civil service. She was second Permanent Secretary at the Treasury, responsible for overseeing the public finances. Before that she held Board level positions at the Ministry of Justice and the Department for International Development. She has worked as a civil service adviser at the Prime Minister's Policy Unit and in Washington DC as a senior economist at the World Bank. Sharon is a trained economist and studied at Cambridge University and University College London.

Xavier Niel
Deputy Chairman of the Board of Directors & Chief Strategy Officer of Iliad

Xavier Niel is the founder and major shareholder of the Iliad Group which owns the leading French convergent telecom operator"Free". Mr. Niel who created Free – France's first free-access ISP - in 1999 launched the Freebox – the 1st triple-play box (Internet, Telephone and Television) in 2002. He has also been the inspiration behind the Group's major strategic developments. Since January 2012, Free has brought mobile phone usage within everyone's reach with straightforward, no-commitment offerings at very attractive prices (including RLAH within the whole EU, US and Canada). In 2010, Xavier NIel set up his own investment fund – Kima Ventures, one of the world's most active early-stage investors. Mr Niel who invested in the telecommunications sector for many years in a personal capacity through NJJ Holding acquired a 55% stake in Monaco Telecom in 2014 and Orange Switzerland (now renamed Salt) in 2015.In 2013, Mr. Niel created 42 – a revolutionary IT school that strives to train large numbers of computer specialists required by innovative companies. After its huge success in France, 42 has been launched in the United States (Fremont, California).
Xavier Niel is creating in Paris "Station-F", the world's largest digital incubator that will open in the Halle Freyssinet building in 2017.

Eelco Blok
CEO of KPN

Eelco Blok has been CEO and chairman of the Board of Management of KPN since April 2011. Under his leadership major steps have been taken to turn KPN from a traditional telecom company into a modern, innovative and sustainable ICT service provider that focuses on the Dutch market and society.
Investments in the mobile and fixed network, the customer service and the product portfolios, as well as simplification and cost savings programs and restructuring the balance sheet, have led to noticeably improved operating and financial results. Both the consumer and business markets are showing an upward trend in customer satisfaction. Additionally, KPN is attracting growing numbers of new customers, especially for broadband, interactive television and mobile. Blok foresees a promising future for KPN in which it will increasingly look out for partnerships with other companies and talented and creative start-ups. Eelco Blok has been co-chairman of the National Cyber Security Council since 2011.

Sam Crawford
Founder of SamKnows

Sam Crawford was the original founder of SamKnows and the catalyst for the SamKnows Internet Measurement platform. He developed the original Whitebox and suite of tests used by SamKnows. Sam has since been joined by a team of programmers, developers and technical architects that he now oversees. Sam leads the technical efforts at SamKnows and sets the direction for future development work. He works closely with third parties such as Netflix and YouTube, negotiating access to their platforms to conduct measurements and agreeing testing methodologies with them. He also liaises with respected academics from European and US universities, and has co-authored a number of academic papers on network measurements. Sam also works very closely with key technologists at ISPs, regulators and content providers, ensuring our measurement methodologies accurately reflect user experience and our reporting is both relevant and understandable. Recent work has focussed on the design of a comprehensive suite of in-home measurements and the development of the new SamKnows Whitebox, capable of 1Gbps measurements.

Pilar del Castillo
Member of European Parliament

Pilar del Castillo is a Member of the European Parliament from Spain. She belongs to the Partido Popular (People's Party), which in turn is a member of the European People's Party.
Former Minister of Education, Culture and Sport from 2000 to 2004, Dr. del Castillo was elected to the European Parliament for the first time in 2004. She belongs to the Committee on Industry, Research and Energy (ITRE), in which she served as Coordinator of the EPP group during the last term. She has been the rapporteur of the Telecoms Single Market Regulation; the Directive on Security of Networks and Information Systems for the ITRE committee; the Regulation on the Body of European Regulators in Electronic Communications' (BEREC); the report on Cloud Computing Strategy for Europe and the Report "A Digital Agenda for Europe: 2015.eu, to name just a few examples. Del Castillo is the Chair of the European Internet Foundation and member of the European Energy Forum and of the Transatlantic Policy Network.

Session II   **A fast-changing digital environment: new services, new challenges, new opportunities for innovation?**

Johannes Gungl
Managing Director, RTR (Austria)

Mr Johannes Gungl is CEO for Telecommunications and Postal Services of the Austrian Regulatory Authority for Broadcasting and Telecommunications (RTR). Johannes Gungl looks back on more than 15 years of experience in the Austrian Telecommunication Industry working in the field of legal and regulatory affairs for several fixed-line and mobile operators. Prior to his appointment as CEO of RTR in February 2014, he served as General Counsel and Head of Legal & Regulatory Affairs for Orange Austria. In this role he was directly involved in the precedent-setting merger of Orange Austria with Hutchison, which was cleared by the European Commission (EC) following a phase II investigation and the Austrian Competition Authority. Between 2006 and 2008 Johannes was General Counsel and Compliance Officer for Competition Law to Coca-Cola Hellenic Bottling Corporation in Vienna. Before that he worked for the Austrian mobile operator tele.ring as Head of Legal & Regulatory Affairs until the merger with T-Mobile Austria in 2006, which was also cleared by the EC in a phase II review. Johannes Gungl holds a law degree from the University Graz and a post-graduate degree for European Law from the University of Innsbruck.

Gavin Patterson

CEO of British Telecom

As Chief Executive BT Group since 2013, Gavin Patterson has led the continued rollout of superfast broadband – the fastest rollout in the world. He has also led the acquisition of EE, which will enable BT to combine the best fixed network with the best mobile network to create the UK's leading converged communications provider. Gavin joined BT in 2004, becoming CEO BT Retail and joining the BT board in 2008. Under his leadership, BT Retail cemented its market-leading position launching BT Infinity fibre broadband, BT TV and BT Sport; driving growth in IT services and building the largest wi-fi network in the UK and Ireland. Prior to this Gavin was at Telewest and Procter and Gamble. He is currently a Non-Executive Director, British Airways; Trustee of the British Museum; Vice President of the Royal Television Society; a fellow of the Institute of Telecommunications Professionals; a member of the CBI President's Committee, and a member of the Executive Committee of the World Business Council for Sustainable Development (WBCSD).
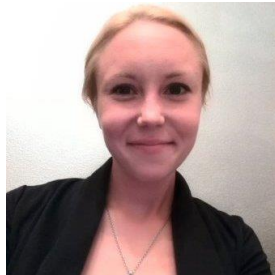

Martin Kaiser

VP, Head of Services at Hager *Group*

Martin Kaiser started his professional career in Paris by the end of 1995 at a strategy consultancy before joining *KPMG Peat Marwick* management consultants in 1998. In 2001 he entered the telecom branch of the *Bouygues* conglomerate where he headed several Marketing, Digital Content and Innovation divisions before taking charge of the connected home project at a Group level. Martin joined *Hager Group* at the beginning of 2015 to first build up the international strategy and marketing plan for integrated and connected service offers. Since 2016 the organizational and commercial implementation of this ambitious plan has begun, in close collaboration with the existing digital, industrial and distribution assets of the *Hager Group*.
Martin Kaiser teaches as a guest professor since 2006 "Corporate Strategy" at *Sciences Po Paris* and more recently, "Integrated Urban Systems" at the Engineering School, *École des Ponts et Chaussées*.

Annina Koskiola
Chief Executive Officer, Proximi.io (Finland)

Annina Koskiola is the cofounder and CEO of a Finnish startup called Proximi.io. Proximi.io is a unified positioning platform that wants to offer easy tools for developers for creating location-aware applications. She cofounded the company during her Masters studies at Stockholm University. She has a MA (hons) in Archaeology from University of Edinburgh and an MA in Curating Art from Stockholm University.

Winston Maxwell
Partner at Hogan Lovells

Appointed to the French National Assembly's Digital Rights Commission in 2014, Winston Maxwell advises on emerging data protection, Internet, media and telecommunications issues. Winston helps clients on "Internet of things" projects, including connected health devices; connected vehicles, and smart home devices.
Winston teaches comparative privacy law and telecommunications law at a leading French business and engineering school. The European Commission, ARCEP and CNIL have asked Winston to advise on bill & keep, over-the-top (OTT) communications, net neutrality and connected health devices.
Winston co-heads Hogan Lovells' global TMT industry sector.

Closing remarks

Gunther Oettinger
Commissioner

Günther H. Oettinger is European Commissioner for Digital Economy and Society since 1st November 2014. On 10 February 2010 he became European Commissioner for Energy and from 1st July – 31st October 2014, he was Vice-president of the European Commission. From 2005-2010, he was Prime Minister of Baden-Württemberg (Germany) and, since 1984, a member of the regional Parliament ("Landtag"). He was the leader of the CDU Landtag group from January 1991 to April 2005. A lawyer by training, Günther H. Oettinger became actively involved in politics during his adolescence. He is a member of the Federal Executive Committee and of the Steering Committee of the CDU Deutschlands.