

5th BEREC Stakeholder Forum

18 October 2017 Brussels

Le Plaza Hotel Brussels

Boulevard Adolphe Max 118-126, 1000 Brussels

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|-------------|---|
| 11.30 | Registration |
| 12.00-13.00 | Lunch |
| 13.00-13.10 | Welcome
Steve Unger, Ofcom |
| 13.10-13.50 | Presentation of draft BEREC Work Programme 2018
Johannes Gungl, BEREC Chair 2018, RTR |
| 13.50-15.20 | Panel discussion 1: New models of investments
How to incentivise new models of investment and competition in the access framework?

<i>In the European Electronic Communications Code (EECC), there is a debate on how best to balance the objectives of incentivising investment in very high capacity (VHC) networks and promoting/protecting competition. The draft Code proposed a lighter touch approach to some forms of investment such that, provided they met certain criteria, would be exempt from ex-ante SMP remedies. The intention was to send the right investment signals to encourage investment in certain market structures that could benefit from lower costs and risks for individual participating investors. This discussion will examine how to incentivise new models of investment and competition in the new access framework.</i>

Moderator
Henk Don, ACM

Introductory keynote:
Maxime Lombardini, CEO, Iliad

Speakers <ul style="list-style-type: none">▪ Maxime Lombardini, CEO, Iliad▪ Brad Burnham, Co-founder, Union Square Ventures (US investment group)▪ Filipa Carvalho, Director for Regulation, NOS▪ Alistair Davison, Director, Wireless Infrastructure Group (UK mobile wholesale network provider)▪ Richard Feasey, Independent Consultant |
| 15.20-15.45 | Coffee break |

- 15.45-16.00** **Keynote**
Sébastien Soriano, BEREC Chair 2017, Arcep
- 16.00-17.15** **Panel discussion 2: Services and innovation**
As content and traditional ECS converge and new players enter this converging market, how should regulators balance setting consumer safeguards with the need to foster innovation?
- New players are entering the market and existing players are merging or altering their market propositions (e.g. traditional CPs moving into content, new types of bundles or the disaggregation of bundles, new vertically integrated/disaggregated value chains). This means consumers might benefit from the efficiency of “one-stop shops”, but also means they become more dependent on single providers, and the increasing complexity and heterogeneity of bundles could make it more difficult for them to properly compare propositions and exercise informed choice. In this context, regulators must decide how to set appropriate consumer safeguards that seek to prevent the emergence of new switching barriers while retaining a more flexible approach that drives innovation.*
- Moderator**
Sara Andersson, PTS
- Speakers**
- Kevin Martin, VP, Mobile and Global Access Policy, Facebook
 - Michael Bryan-Brown, MD, Regulation and Competition Policy, Liberty Global
 - Guillermo Beltrà, Head of Legal and Economic Department, BEUC
 - David Jevons, Partner, Oxera
- 17.15-17.45** **Closing remarks**
Andrus Ansip, Vice-President of the European Commission
- 17.45-17.50** **Conclusions**
Steve Unger, Ofcom
- 17.50-18.30** Networking reception