### Workshop

The market players' views on international submarine connectivity in the European Union





September 21st, 2023





- 1 Why an Operator like Orange is still Investing in Submarine Cables ?
- 2 What is the Submarine Cables Ecosystem ?
- 3 What business models for the CSM industry ?
- 4 Trends



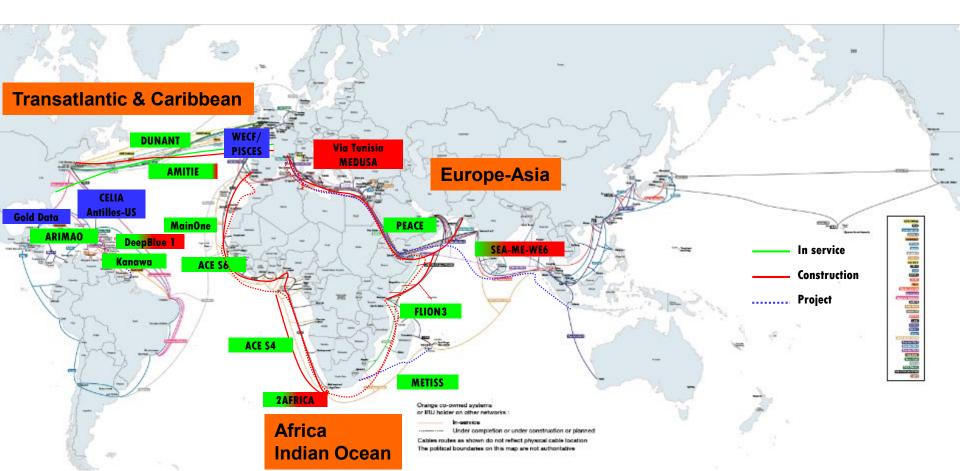


#### 1 Why an Operator like Orange is still Investing in Submarine Cables ?

- 2 What is the Submarine Cables Ecosystem ?
- 3 What business models for the CSM industry ?
- 5 Trends



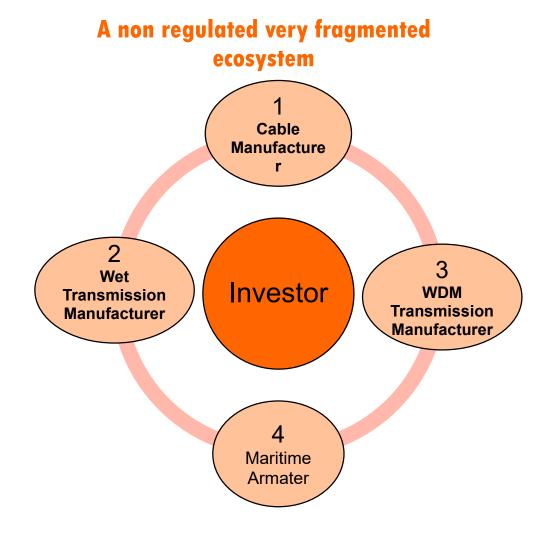
# **Orange CSM Networks and Projects – Sept 2023**





- 1 Why an Operator like Orange is still Investing in Submarine Cables ?
- 2 What is the Submarine Cables Ecosystem ?
- 3 What business models for the CSM industry ?
- 5 Trends







## **Orange Marine**



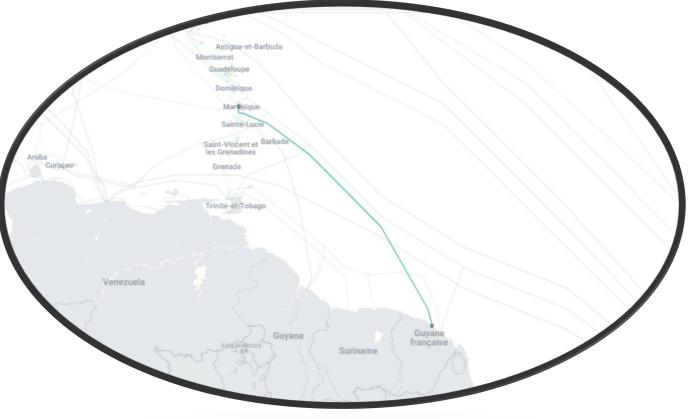


- 1 Why an Operator like Orange is still Investing in Submarine Cables ?
- 2 What is the Submarine Cables Ecosystem ?
- 3 What business models for the CSM industry ?
- 4 Trends

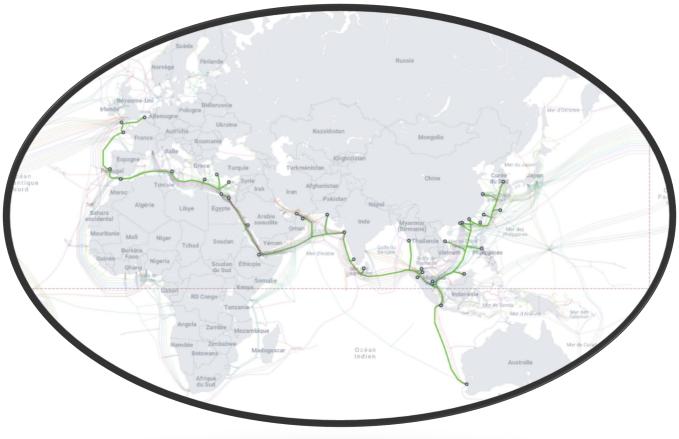




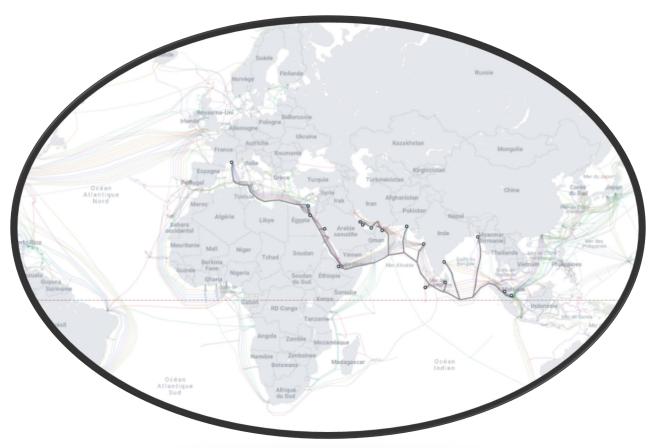
#### Kanawa Stand Alone Construction



#### SeaMeWe 3 Consortium by Capacity Sharing

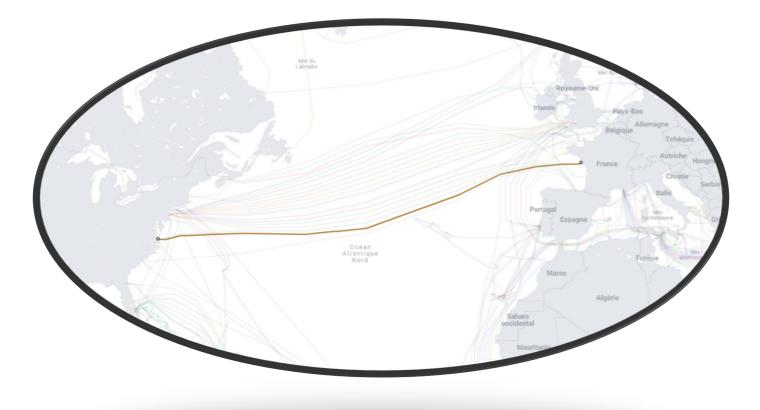


#### SeaMeWe 6 Consortium by Fiber Repartition



orange<sup>™</sup>

#### Dunant Co Construction under leadership





- 1 Why an Operator like Orange is still Investing in Submarine Cables ?
- 2 What is the Submarine Cables Ecosystem ?
- 3 What business models for the CSM industry ?
- 4 Trends



# Thanks You



www.orange.com